"TODAY'S STRENGTH

... FOR TOMORROW'S
AIR FORCE"

Small Business NAICS and Stuff

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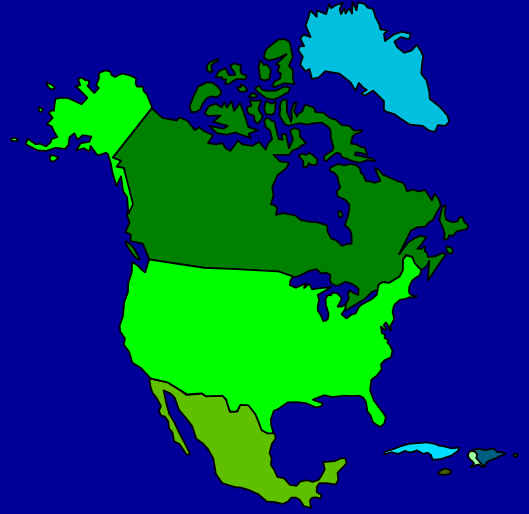
6-5871

Discussion Areas

- North American Industry Classification System (NAICS)
- Stuff to Remember



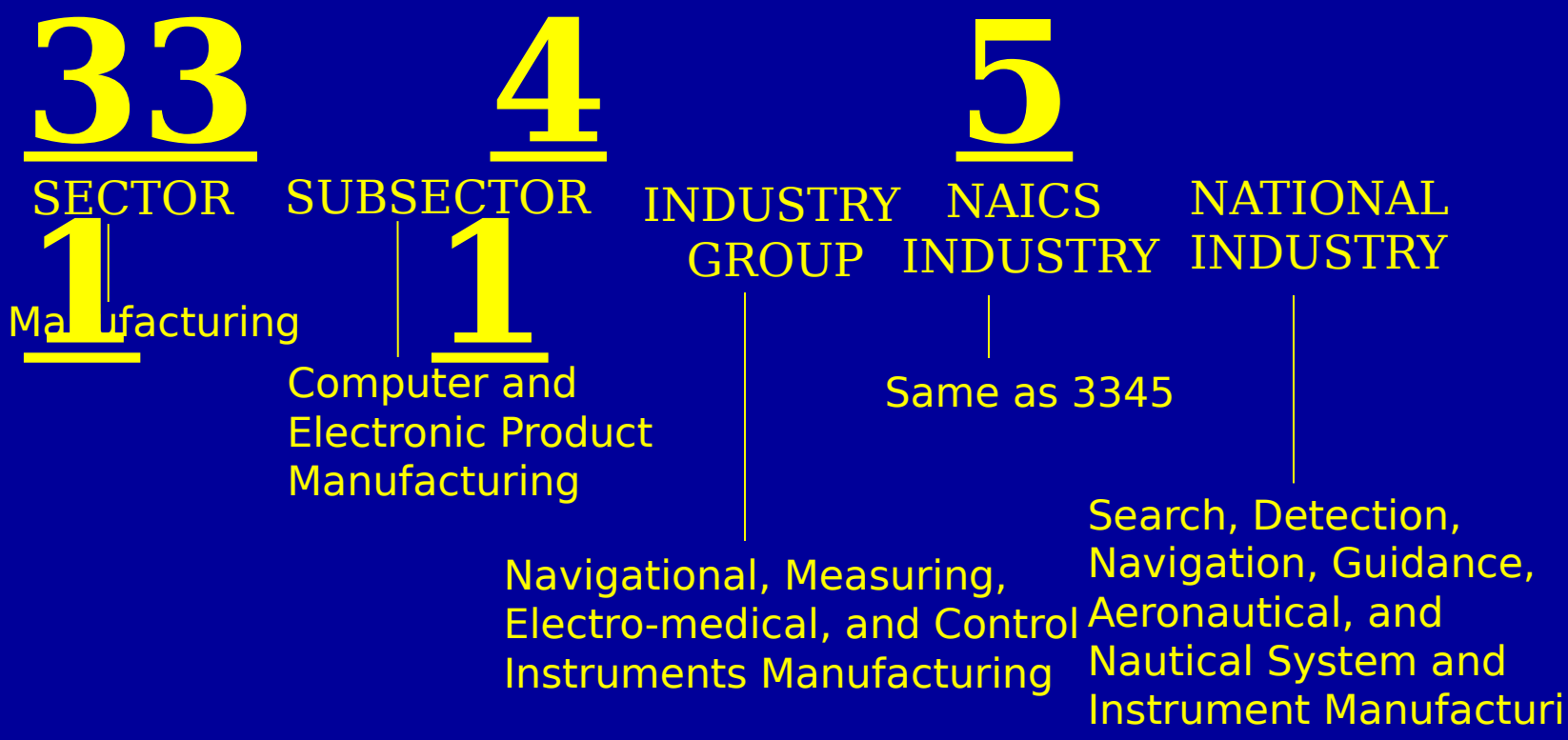
NAICS: NORTH AMERICAN INDUSTRY CLASSIFICATION SYSTEM

- **Background**
  - Developed jointly by U.S., Canada, and Mexico
  -- New comparability about business activity across North America
  -- Better description of industry in today's economy
  -- Replaces U.S. Standard Industrial Classification(SIC) System (More NAICS than SICS)

NAICS in Federal Contracting

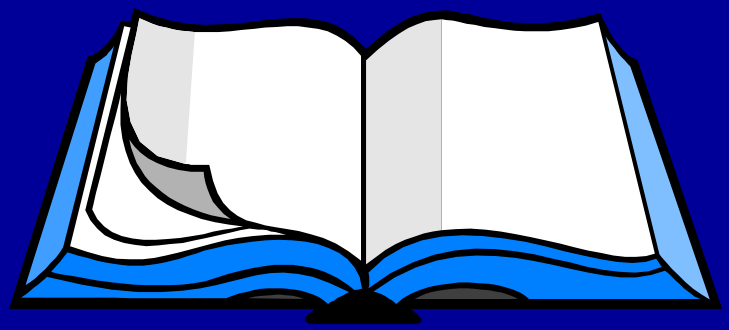
- Effective 1 Oct 00 (Service/Construction Size Stnds chgd Feb 02)
- DD 350 Coding to Reflect NAICS

- **NAICS Coding Structure**
  - All Economic Activities Classified into 20 Sectors
  - Six Digit Coding System
  - Example: *Search, Detection, Navigation, Guidance, Aeronautical, and Nautical Systems and Instrumen Manufacturing* (NAICS Code 334511)



- **Common Codes**

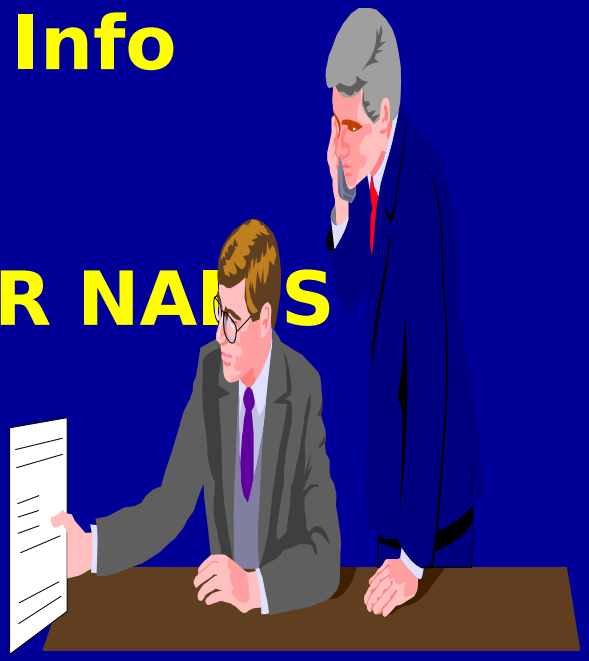
Requirement	SIC Code	NAICS Code	Size Sta
Aircraft Airframe Part	3728	336413	1000 Empl
Electronic Warfare Part	3812	334511	750 Empl
Engineering Services	8711	541330	$23.0 Milli
General Construction	1541or 1542	233320	$2



- **On-Line Information**
  - Cross Referencing SIC code to NAICS code
    -- Bureau of Census Web Site:
    http://www.census.gov/epcd/www/naics.html
  - Size Standards for NAICS
    -- SBA Web Site:
    http://www.sba.gov/size/indextableofsize.html

- **Utilize On-Line Conversion Info or Call BC for Assistance**

THE PCO IS RESPONSIBLE FOR NAICS



Using the 1997 NAICS Big Blue Book

Sector 31 – 33 Mfg NAICS begins on page 105.

Sector 54 Professional and Technical Services NAICS begins on page 559.

NAICS matched to SICS begins on page 769

and SICS to NAICS matches on page 911.

Alphabetic list of nouns (nomenclature)

Tricks of the Trade or What to I do if I'm Unsure of the NAICS

Look at the NAICS listed under the original or restricted source in CCR or SBA Pro-Net.

Try to cross reference the Stock Class to the NAICS.

Look at the previous contract file for the SIC/NAICS.

Call the BC folks for help. Be sure you know form, fit, and function of the item.

Stuff to Remember Regarding BC Coordination and Subcontracting Plans

Only send 1 copy of the DD Form 2579 Dec 00.
www.dior.whs.mil/icdhome/FORMTAB.HTM

Be sure to sign and date the 2579 in Block 17.

Be sure to complete Blocks 9 a thru i and 10 a,
b 1 thru 9. Block 9 a 1 & 2 only applies

Stuff to Remember Regarding BC Coordination … cont'd

Don't forget the attachments (I.E. SSJ, J&A, PR, SOW, SOO, Tech Spec., Screening Worksheet (AFMC 761), F/A Worksheet (AFMC 260), picture if you got it , etc. Refer to PK Handbook FAR Part 19.) (Make sure attached documents are current, accurate, and complete.)

Don't forget Block 6a (FSC or Service Code).

Stuff to Remember Regarding .. Subcontracting Plans

READ the Subcontracting Plan and REVIEW IAW FAR 19.704 and 19.705.

Learn about Individual, Master, Comprehensive, and Commercial Plans and understand when each applies.

Use the soon to be arriving Subcontracting Plan Checklist. Look for it on the PK Bulletin Board.

New BC Stuff Coming Soon

PK Handbook Update. New references, attachments, etc.

New Subcontracting Plan Checklist and Coordination/Review form. 1 Form for all review, coordination, and approval.

New expanded BC Workload Database will enable us to serve you better.

New Master SBA Pro-Net Source list by NAICS.

Electronic BC interchanges are on the way. Phil will discuss these.